

Siconnex – Expertise from Austria applied around the world  
As a leading equipment manufacturer for the semiconductor industry  
we offer for our subsidiary in Dallas a position as

## U.S. Account Manager (m/f)



### Skills/Qualifications:

- Several years of experience in semiconductor equipment sales in U.S. territory
- Experience in wet chemical processes as well as spin spray equipment is an advantage
- Able to work independently with minimum supervision
- Self-motivated, self-confident, diplomatic skills and a team player
- Motivated to develop and win new customers in the U.S. territory
- Ability to effectively interface with customers and build positive relationships
- Willing to travel throughout U.S.



### Job responsibilities:

- Responsible for equipment sales activities within U.S. territory
- Direct equipment sales to dedicated U.S. accounts
- Account management for customers
- Communicate, conduct presentations and do price negotiations with customers
- Based in Dallas, must be able to work in various locations and travel in excess of 70% or as required.



### About Siconnex:

As a well established and trusted semiconductor equipment manufacturer, Siconnex will extend it's business in the U.S. You will work with strong connection to the headquarters as well as within your team. Siconnex provides an excellent sales support structure with process and service experts. We offer an interesting position in a flexible working environment, extensive benefits and opportunities for personal creativity and development.



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