

Siconnex – Expertise from Austria applied around the World  
As a leading equipment manufacturer for the semiconductor industry  
we offer for our subsidiary in Dallas a position as

## U.S. Account Manager (m/f)



### Skills/Qualifications:

- Several years of experience in semiconductor equipment sales in U.S. territory
- Experience in wet chemical processes as well as spin spray equipment is an advantage
- Able to work independently with minimum supervision
- Self-motivated, self-confident, diplomatic skills and a team player
- Motivated to develop and win new customers in the U.S. territory
- Ability to effectively interface with customers
- Willing to travel throughout U.S.



### Job responsibilities:

- Responsible for equipment sales activities within U.S. territory
- Direct equipment sales to dedicated U.S. accounts
- Account management for customers
- Communicate, conduct presentations and do price negotiations with customers
- Based in Dallas, must be able to work in various locations and travel in excess of 70% or as required.



### About Siconnex:

As a well established and trusted semiconductor equipment manufacturer, Siconnex will extend it ' s business in the U.S. You will work with strong connection to the headquarters as well as within your team. We offer an interesting position in a flexible working environment, extensive benefits and opportunities for personal creativity and development.



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